

# Yan Xu | Curriculum Vitae

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## Research Interests

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**Fields:** Behavioral and Experimental Economics; Decision Theory; Information Design

## Current Position

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Assistant Professor in Economics  
(non-tenure track)

University of Vienna (since Sep 2020)

## Education

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PhD in Economics	Erasmus University Rotterdam (2016 – 2020)
MPhil in Economics	Tinbergen Institute (2014 – 2016)
M.A. in Finance	Xiamen University (2011 – 2014)
B.A. in Mathematical Finance	Wuhan University of Technology (2007 – 2011)

## Published Papers

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*Simple bets to elicit private signals* (with Aurélien Baillon), *Theoretical Economics* (2021), 16(3), pp.777-797.

## Working Papers

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*Revealed preferences over experts and quacks and failures of contingent reasoning*

*Measuring tastes for equity and aggregate wealth behind the veil of ignorance*, with Jan Heufer and Jason Shachat. (status: under review)

*Reputation Scheme mainly as a monitoring device*, with Shuaiping Dai and Lijia Tan. (draft upon request)

*Will Bayesian markets induce truth-telling?—An experimental study*

## Work in Progress

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*Commitment and communication in Bayesian persuasion: theory and experiment*, with Yun Wang. (draft coming soon)

*Dynamic belief updating and information acquisition*. (status: piloting)

*Revealed randomization with loss*, with Jason Shachat. (status: piloting)

*Information acquisition under risk and ambiguity*, with Tong Wang.

## Research Visits

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**Spring 2019:** MIT Sloan School of Management (host: Prof. Drazen Prelec)

**Spring 2017:** Durham University Business School (host: Prof. Jason Shachat)

## Conferences and Seminars

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**2022:** Vienna University of Economics and Business, BRIC 8, ESA European Meeting, Concordia University  
**2021:** RES Annual Meeting, RUD, D-TEA, Young Economists' Meeting, University of Innsbruck  
**2020:** ESA Global Conference, Econometric Society Winter Meeting, Vienna VGSE Seminar  
**2019:** ESA Asia-Pacific Meeting, MIT Sloan NEL seminar, Bayesian Crowd, SPUDM, Erasmus Brown Bag, CREED-ESE joint seminar, TI lunch seminar  
**2018:** Experiment Conference Xiamen University, ESA World Meeting, FUR, Erasmus lunch seminar  
**2017:** Bayesian Crowd, Durham and Newcastle joint seminar

## Teaching Experience

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**Spring 2022:** Thinking, Predicting, and Good Decision-Making (Graduate)  
**Spring 2021:** Microeconomics (Undergraduate)  
**Winter 2020-2022:** Empirical Economics (Econometrics) (Undergraduate)  
**2016-2020:** Master thesis supervision

## Honors and Awards

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**2021:** Heinrich Graf Hardegg'sche Grant  
**2020:** Small Research Grant from University of Vienna  
**2014-2016:** Tinbergen Institute Full Scholarship  
**2013:** Xiamen University Best Thesis Award  
**2010:** Honorable Mention in Mathematical Modeling Contest  
**2008:** National Scholarship of China

## Skills

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**Programming:** R, Python, oTree, PHP, Java, Processing, z-Tree  
**Language:** English (fluent), Chinese (native)  
**Teaching qualification:** Course in Didactics and Teaching (2016, 2019)

Last updated: Nov, 2022